

**INDICACIONES PARA LA LECTURA: CENTRO DE PERCEPCION A FIN ENCARNAR JESU**

| COUNTRY    |           |         | AFRICA  |         |         | ASIA       |           |         | EUROPE  |         |         | LATAM      |           |         | MIDDLE EAST |         |         | NORTH AMERICA |           |         | OCEANIA |         |         | GLOBAL     |           |         |         |         |         |
|------------|-----------|---------|---------|---------|---------|------------|-----------|---------|---------|---------|---------|------------|-----------|---------|-------------|---------|---------|---------------|-----------|---------|---------|---------|---------|------------|-----------|---------|---------|---------|---------|
| COMPANY    | PRODUCT   | Q1 2024 | Q2 2024 | Q3 2024 | Q4 2024 | COMPANY    | PRODUCT   | Q1 2024 | Q2 2024 | Q3 2024 | Q4 2024 | COMPANY    | PRODUCT   | Q1 2024 | Q2 2024     | Q3 2024 | Q4 2024 | COMPANY       | PRODUCT   | Q1 2024 | Q2 2024 | Q3 2024 | Q4 2024 | COMPANY    | PRODUCT   | Q1 2024 | Q2 2024 | Q3 2024 | Q4 2024 |
| COMPANY A  | PRODUCT X | 100000  | 110000  | 120000  | 130000  | COMPANY B  | PRODUCT Y | 80000   | 85000   | 90000   | 95000   | COMPANY C  | PRODUCT Z | 60000   | 65000       | 70000   | 75000   | COMPANY D     | PRODUCT W | 40000   | 45000   | 50000   | 55000   | COMPANY E  | PRODUCT V | 20000   | 25000   | 30000   | 35000   |
| COMPANY F  | PRODUCT U | 10000   | 15000   | 20000   | 25000   | COMPANY G  | PRODUCT T | 5000    | 10000   | 15000   | 20000   | COMPANY H  | PRODUCT S | 2500    | 5000        | 7500    | 10000   | COMPANY I     | PRODUCT R | 1250    | 2500    | 3750    | 5000    | COMPANY J  | PRODUCT Q | 625     | 1250    | 1875    | 2500    |
| COMPANY K  | PRODUCT P | 312     | 625     | 937     | 1250    | COMPANY L  | PRODUCT O | 156     | 312     | 468     | 625     | COMPANY M  | PRODUCT N | 78      | 156         | 234     | 312     | COMPANY N     | PRODUCT M | 39      | 78      | 117     | 156     | COMPANY O  | PRODUCT L | 195     | 390     | 585     | 780     |
| COMPANY P  | PRODUCT K | 50000   | 55000   | 60000   | 65000   | COMPANY Q  | PRODUCT J | 40000   | 45000   | 50000   | 55000   | COMPANY R  | PRODUCT I | 30000   | 35000       | 40000   | 45000   | COMPANY S     | PRODUCT H | 20000   | 25000   | 30000   | 35000   | COMPANY T  | PRODUCT G | 10000   | 15000   | 20000   | 25000   |
| COMPANY U  | PRODUCT F | 20000   | 25000   | 30000   | 35000   | COMPANY V  | PRODUCT E | 10000   | 15000   | 20000   | 25000   | COMPANY W  | PRODUCT D | 5000    | 10000       | 15000   | 20000   | COMPANY X     | PRODUCT C | 2500    | 5000    | 7500    | 10000   | COMPANY Y  | PRODUCT B | 1250    | 2500    | 3750    | 5000    |
| COMPANY Z  | PRODUCT A | 10000   | 15000   | 20000   | 25000   | COMPANY AA | PRODUCT Z | 5000    | 10000   | 15000   | 20000   | COMPANY AB | PRODUCT Y | 2500    | 5000        | 7500    | 10000   | COMPANY AC    | PRODUCT X | 1250    | 2500    | 3750    | 5000    | COMPANY AD | PRODUCT W | 625     | 1250    | 1875    | 2500    |
| COMPANY AE | PRODUCT V | 625     | 1250    | 1875    | 2500    | COMPANY AF | PRODUCT U | 312     | 625     | 937     | 1250    | COMPANY AG | PRODUCT T | 156     | 312         | 468     | 625     | COMPANY AH    | PRODUCT S | 78      | 156     | 234     | 312     | COMPANY AI | PRODUCT R | 39      | 78      | 117     | 156     |
| COMPANY AJ | PRODUCT Q | 195     | 390     | 585     | 780     | COMPANY AK | PRODUCT P | 975     | 1950    | 2925    | 3900    | COMPANY AL | PRODUCT O | 487     | 975         | 1462    | 1950    | COMPANY AM    | PRODUCT N | 243     | 487     | 730     | 975     | COMPANY AN | PRODUCT M | 121     | 243     | 365     | 487     |
| COMPANY AO | PRODUCT K | 25000   | 30000   | 35000   | 40000   | COMPANY AP | PRODUCT J | 20000   | 25000   | 30000   | 35000   | COMPANY AQ | PRODUCT I | 15000   | 20000       | 25000   | 30000   | COMPANY AR    | PRODUCT H | 10000   | 15000   | 20000   | 25000   | COMPANY AS | PRODUCT G | 5000    | 10000   | 15000   | 20000   |
| COMPANY AT | PRODUCT F | 5000    | 10000   | 15000   | 20000   | COMPANY AU | PRODUCT E | 2500    | 5000    | 7500    | 10000   | COMPANY AV | PRODUCT D | 1250    | 2500        | 3750    | 5000    | COMPANY AW    | PRODUCT C | 625     | 1250    | 1875    | 2500    | COMPANY AX | PRODUCT B | 312     | 625     | 937     | 1250    |
| COMPANY AY | PRODUCT A | 1250    | 2500    | 3750    | 5000    | COMPANY AZ | PRODUCT Z | 625     | 1250    | 1875    | 2500    | COMPANY BA | PRODUCT Y | 312     | 625         | 937     | 1250    | COMPANY BB    | PRODUCT X | 156     | 312     | 468     | 625     | COMPANY BC | PRODUCT W | 78      | 156     | 234     | 312     |
| COMPANY BD | PRODUCT V | 39      | 78      | 117     | 156     | COMPANY BE | PRODUCT U | 195     | 390     | 585     | 780     | COMPANY BF | PRODUCT T | 97      | 195         | 292     | 390     | COMPANY BG    | PRODUCT S | 48      | 97      | 146     | 195     | COMPANY BH | PRODUCT R | 24      | 48      | 73      | 97      |
| COMPANY BF | PRODUCT Q | 121     | 243     | 365     | 487     | COMPANY BG | PRODUCT P | 487     | 975     | 1462    | 1950    | COMPANY BH | PRODUCT O | 243     | 487         | 730     | 975     | COMPANY BI    | PRODUCT N | 121     | 243     | 365     | 487     | COMPANY BJ | PRODUCT M | 60      | 121     | 182     | 243     |
| COMPANY BK | PRODUCT K | 3000    | 3500    | 4000    | 4500    | COMPANY BL | PRODUCT J | 2500    | 3000    | 3500    | 4000    | COMPANY BM | PRODUCT I | 1500    | 2000        | 2500    | 3000    | COMPANY BN    | PRODUCT H | 750     | 1500    | 2250    | 3000    | COMPANY BO | PRODUCT G | 375     | 750     | 1125    | 1500    |
| COMPANY BO | PRODUCT F | 750     | 1500    | 2250    | 3000    | COMPANY BP | PRODUCT E | 375     | 750     | 1125    | 1500    | COMPANY BQ | PRODUCT D | 187     | 375         | 562     | 750     | COMPANY BR    | PRODUCT C | 93      | 187     | 281     | 375     | COMPANY BS | PRODUCT B | 46      | 93      | 140     | 187     |
| COMPANY BR | PRODUCT A | 46      | 93      | 140     | 187     | COMPANY BT | PRODUCT Z | 93      | 187     | 281     | 375     | COMPANY BU | PRODUCT Y | 46      | 93          | 140     | 187     | COMPANY BV    | PRODUCT X | 23      | 46      | 69      | 93      | COMPANY BV | PRODUCT W | 11      | 23      | 34      | 46      |
| COMPANY BU | PRODUCT V | 11      | 23      | 34      | 46      | COMPANY BV | PRODUCT U | 46      | 93      | 140     | 187     | COMPANY BW | PRODUCT T | 23      | 46          | 69      | 93      | COMPANY BX    | PRODUCT S | 11      | 23      | 34      | 46      | COMPANY BX | PRODUCT R | 5       | 11      | 17      | 23      |
| COMPANY BU | PRODUCT Q | 5       | 11      | 17      | 23      | COMPANY BV | PRODUCT P | 23      | 46      | 69      | 93      | COMPANY BW | PRODUCT O | 11      | 23          | 34      | 46      | COMPANY BX    | PRODUCT N | 5       | 11      | 17      | 23      | COMPANY BX | PRODUCT M | 2       | 5       | 7       | 11      |
| COMPANY BU | PRODUCT K | 1       | 2       | 3       | 5       | COMPANY BV | PRODUCT J | 1       | 2       | 3       | 5       | COMPANY BW | PRODUCT I | 1       | 2           | 3       | 5       | COMPANY BX    | PRODUCT H | 1       | 2       | 3       | 5       | COMPANY BX | PRODUCT G | 0       | 1       | 2       | 3       |
| COMPANY BU | PRODUCT F | 0       | 1       | 2       | 3       | COMPANY BV | PRODUCT E | 0       | 1       | 2       | 3       | COMPANY BW | PRODUCT D | 0       | 1           | 2       | 3       | COMPANY BX    | PRODUCT C | 0       | 1       | 2       | 3       | COMPANY BX | PRODUCT B | 0       | 0       | 1       | 2       |
| COMPANY BU | PRODUCT A | 0       | 0       | 1       | 2       | COMPANY BV | PRODUCT Z | 0       | 0       | 1       | 2       | COMPANY BW | PRODUCT Y | 0       | 0           | 1       | 2       | COMPANY BX    | PRODUCT X | 0       | 0       | 1       | 2       | COMPANY BX | PRODUCT W | 0       | 0       | 1       | 2       |
| COMPANY BU | PRODUCT V | 0       | 0       | 0       | 1       | COMPANY BV | PRODUCT U | 0       | 0       | 0       | 1       | COMPANY BW | PRODUCT T | 0       | 0           | 0       | 1       | COMPANY BX    | PRODUCT S | 0       | 0       | 0       | 1       | COMPANY BX | PRODUCT R | 0       | 0       | 0       | 1       |
| COMPANY BU | PRODUCT Q | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT P | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT O | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT N | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT M | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT K | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT J | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT I | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT H | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT G | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT F | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT E | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT D | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT C | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT B | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT A | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT Z | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT Y | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT X | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT W | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT V | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT U | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT T | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT S | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT R | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT Q | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT P | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT O | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT N | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT M | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT K | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT J | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT I | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT H | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT G | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT F | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT E | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT D | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT C | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT B | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT A | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT Z | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT Y | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT X | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT W | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT V | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT U | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT T | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT S | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT R | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT Q | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT P | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT O | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT N | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT M | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT K | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT J | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT I | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT H | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT G | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT F | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT E | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT D | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT C | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT B | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT A | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT Z | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT Y | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT X | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT W | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT V | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT U | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT T | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT S | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT R | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT Q | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT P | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT O | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT N | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT M | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT K | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT J | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT I | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT H | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT G | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT F | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT E | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT D | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT C | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT B | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT A | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT Z | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT Y | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT X | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT W | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT V | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT U | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT T | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT S | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT R | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT Q | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT P | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT O | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT N | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT M | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT K | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT J | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT I | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT H | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT G | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT F | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT E | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT D | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT C | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT B | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT A | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT Z | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT Y | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT X | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT W | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT V | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT U | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT T | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT S | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT R | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT Q | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT P | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT O | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT N | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT M | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT K | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT J | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT I | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT H | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT G | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT F | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT E | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT D | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT C | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT B | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT A | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT Z | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT Y | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT X | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT W | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT V | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT U | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT T | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT S | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT R | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT Q | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT P | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT O | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT N | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT M | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT K | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT J | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT I | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT H | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT G | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT F | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT E | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT D | 0       | 0           | 0       | 0       | COMPANY BX    | PRODUCT C | 0       | 0       | 0       | 0       | COMPANY BX | PRODUCT B | 0       | 0       | 0       | 0       |
| COMPANY BU | PRODUCT A | 0       | 0       | 0       | 0       | COMPANY BV | PRODUCT Z | 0       | 0       | 0       | 0       | COMPANY BW | PRODUCT Y | 0       | 0           | 0       |         |               |           |         |         |         |         |            |           |         |         |         |         |